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Lisa Congdon brings her expertise to this guide to the process of artistic self-discovery. Featuring advice from Congdon herself and interviews with a roster of established artists, illustrators, and creatives, this one-of-a-kind book will show readers how to identify and nurture their own visual identity, navigate the influence of artists they admire, push through fear and insecurity, and appreciate the value of their personal journey.

This second edition of the best-selling, comprehensive handbook *The Essential Guide to Business for Artists and Designers* will appeal to a wide range of artists, makers, designers, and photographers looking to set

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up and establish an arts practice or design business within the visual arts and creative industries. With fully revised content, three new chapters, and profiles of contemporary artists and designers from around the world, this guide leads the reader through the most important aspects of setting up and growing a profitable enterprise. Providing the vital knowledge and tools to develop a vision and achieve business growth, topics include: - Building networks and successful negotiation tactics - Promoting an engaging social media presence - Business planning and money management - Overview of legal, tax and intellectual property issues - Setting up a website and trading online - Exploiting innovation and future trends As

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well as specially tailored enterprise exercises and useful diagrams, this latest edition features apt quotations and indispensable resources including an extensive glossary and a list of key professional bodies and organisations based in the UK, USA, Canada, Australia and South America. This handbook is printed in a dyslexic-friendly font and includes new illustrated mind maps and colour pictures throughout.

Craft, Inc. is the hipster business primer for entrepreneurial crafters to turn what they do for fun into what they do for money. Pro crafter Meg Mateo Ilasco offers a step-by-step guide to everything from developing products and naming the company to

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writing a business plan, applying for licenses, and paying taxes. Chapters on sales, marketing, trade shows, and publicity round out the mix. Plus, in-depth interviews with such craft luminaries as Jonathan Adler, Lotta Jansdotter, Denyse Schmidt, and Jill Bliss provide inspiration and practical advice. Accessible, informative, and more than a little spunky, *Craft, Inc.* paves the way for today's creative minds to become tomorrow's trendsetters.

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director didn't tell them. Using an entertaining, running narrative format to look at key concerns every illustrator must face today, this book covers finding one's unique style and establishing a balance between art and commerce; tackling issues of authorship and promotion; and more. In-depth perspectives are offered by illustrators, art directors, and art buyers from various industries and professional levels on such issues as quality, price negotiation, and illustrator-client relationships. □ Includes an afterword by Milton Glaser, well-known designer/illustrator □ From the authors of *The Education of an Illustrator* (1-58115-075-x) Allworth Press, an imprint of Skyhorse Publishing, publishes a

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Get ready to enter the working world of illustration with this freshly updated second edition of Brazell and Davies's *Becoming a Successful Illustrator*. This edition features even more 'Spotlight on...' sections, with advice from practicing illustrators as well as the people that commission them. You can enjoy added coverage in fields such as moving image, character illustration and social media. There are also new exercises to get you started planning and building your business, and over 200 inspirational examples of artwork, most of which are new to this edition. You can expect practical tips on how to seek work, how to market yourself and how to run your illustration business in an enterprising way, with advice that will

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